

PRESS RELEASE

GICOM-SUPPLIER-MANAGEMENT

GICOM – AN SAP® SERVICES PARTNER – TO SHOWCASE SUPPLIER MANAGEMENT SOLUTIONS AT SAPHIRE® 2008 BERLIN

Gicom delivers solutions and services to optimize supplier processes

Berlin - May 19, 2008 – gicom, an SAP® services partner, today announced it will participate in the SAPHIRE® 2008 Berlin conference, being held at Messe Berlin, May 19-21. The company will showcase how it helps customers design, implement and integrate SAP solutions; optimize business processes; and provide strategic business consultation. gicom will exhibit in booth RW 2.2, where the company's experts will demonstrate and discuss its supplier management solutions, based on SAP solutions, throughout the event.

The supplier- and condition-management solutions by gicom – which are add-ons for use with the SAP for Retail solutions, SAP ERP Financials solution and SAP Supplier Relationship Management (SAP SRM) application – provide high potential for cost savings in the procurement area. The processes and software components are improved and updated constantly so goals are reached and processes extended.

“Every large trading firm, can benefit from these solutions to realize large savings in costs related to the procurement area,” said Hans-Jakob Reuter, CEO of gicom. “The solutions are easily deployed, providing a clear overview of conditions such as rebates, bill backs, and delivery conditions in terms of time and/or figures. This can lead to real transparency regarding the realized price of a purchased item.”

The supplier- and condition-management solution by gicom checks all contracts and all processes supported by a single supplier and makes them comparable. The results of the test bench are provided to all purchasers in a data-warehouse application, from which a common view to a supplier is available to all responsible individuals in the trading company. With the knowledge provided, they are able to more fully negotiate specific processes or rebates.

“We have experienced huge savings through the use of gicom's solutions,” said Professor Merkel, CPO of Arcandor AG (formerly KarstadtQuelle AG).

“Through the supplier-management and optimization of all supplier conditions enabled by gicom, we have realized savings in the triple-digit million figure.”

The solution also provides completely automatic billing and accounting processes that keep traders informed of all conditions, so all are billed by the end of the year. Through these efforts and use of gicom’s supplier-management solution, savings will be realized quickly in the procurement area.

About Gicom

gicom, founded in 1997 in Germany, specializes in solutions for procurement-, supplier- and master-data-management. It also focuses on the integration of inter-company business processes in the trading, logistics and industry sector. The gicom group consists of gicom GmbH Overath, near Cologne; gicom Quality Management GmbH, in Mainz; and gicom procurement services & consulting, in Basel, Switzerland. The total turnover of the group was about 6 Mio. Euro in 2007 gained with 35 employees.

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Contact:

Hans-Jakob Reuter, Geschäftsführer Gicom GmbH

+49(0)2206 90 84 0

hans-jakob.reuter@gicom.org

Stefan Hilger, Geschäftsführer Gicom GmbH

+49(0)6131 57 07 88 0

stefan.hilger@gicom.org